

Incoterms® 2020

Point of Delivery and Transfer of Risk

SELLER

TERMINAL

TERMINAL

BUYER



Incoterm	Mode	Cost	Risk	Insurance
EXW EX WORKS	SELLER	BUYER		
	SELLER	BUYER		
	SELLER	BUYER		
FCA FREE CARRIER	SELLER	BUYER		
	SELLER	BUYER		
	SELLER	BUYER		
CPT CARRIAGE PAID TO	SELLER		BUYER	
	SELLER	BUYER		
	SELLER	BUYER		
CIP CARRIAGE AND INSURANCE PAID TO	SELLER		BUYER	
	SELLER	BUYER		
	SELLER		BUYER	BUYER
DPU DELIVERY AT PLACE UNLOADED	SELLER		BUYER	
	SELLER		BUYER	
	SELLER		BUYER	
DAP DELIVERY AT PLACE	SELLER		BUYER	
	SELLER		BUYER	
	SELLER		BUYER	
FAS FREE ALONGSIDE SHIP	SELLER	BUYER		
	SELLER	BUYER		
	SELLER	BUYER		
FOB FREE ON BOARD	SELLER		BUYER	
	SELLER		BUYER	
	SELLER		BUYER	
CFR COST & FREIGHT	SELLER		BUYER	
	SELLER	BUYER		
	SELLER	BUYER		
CIF COST, INSURANCE & FREIGHT	SELLER		BUYER	
	SELLER	BUYER		
	SELLER	BUYER		

ALL MODES OF TRANSPORT

SEA AND INLAND WATERWAYS

COST

RISK

INSURANCE